



# APPLICATION FORM

## CROSS BORDER FINANCING FACILITIES-i

Please Tick (✓) where appropriate:			
<b>Overseas Project Financing- i</b>		<b>Export of Services Financing- i</b>	
<b>Overseas Investment Financing- i</b>		<b>Import Financing- i</b>	
<b>Contract Financing- i</b>		<b>Buyer Financing- i</b>	
<b>Term Financing- i</b>			

<b>Financing Amount Applied</b>	
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For Bank's Use Only: Customer		For Bank's Use Only :		
<b>NAME OF CUSTOMER</b>		<b>ITEM</b>	<b>DATE</b>	
		Received		
		Acknowledgement		
		Assigned to:		
<b>FACILITY</b>		Reviewed by:		
<b>PURPOSE</b>		Documents complete	Yes	No
<b>PROJECT DESCRIPTION</b>				

APPLICANT:

**1.0 INFORMATION ON APPLICANT AND / OR SPONSOR**

Company Name			
Correspondence Address			
Registered/Office Address			
Principal Activities		Purpose of Facility	
Date of Incorporation		Authorized Capital	
Date of Commencement of Business		Paid-Up Capital	
Contact Person			
Telephone No.		Mobile No.	
Fax No.		Email	
No. of Employee		Local	Foreign
Full Time			
Part Time			
Percentage of Last Year's Worth of Contracts/Turnover:			
		Local	Overseas

**1.1 INFORMATION ON APPLICANT AND/OR SPONSOR**

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Contact Person			
Telephone No.		Mobile No.	
Fax No.		Email	
No. of Employee		Local	Foreign
Full Time			
Part Time			
Percentage of Last Year's Worth of Contracts/Turnover Were:			
		Local	Overseas

**2.0 SECURITY OFFERED**

Please Tick (✓) Where Applicable		Amount (RM)
i.	Assignment of Contract Proceeds	
ii.	SBLC/ Bank Guarantee	
iii.	Assignment of Takaful	
iv.	Directors Personal Guarantee	
v.	Corporate Guarantee	

Please Tick (✓) Where Applicable		Amount (RM)
vi.	Fixed Deposit/ Cash Margin/General Investment Account	
vii.	Landed Property	
viii.	Assignment of payment	
viii.	Others (please specify):	

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APPLICANT: \_\_\_\_\_

### 3.0 SUBSIDIARIES AND ASSOCIATE COMPANY(IES)\*

Name	% Shareholding	Activities
i.		
ii.		
iii.		

\*Please provide the group organization chart.

### 4.0 DIRECTORS

Name	I.C. No./Passport	Nationality	Position	Qualification	Profile/Working Experience (kindly use separate sheet for details)	Other Directorship	*Any "close relative" working with EXIM Bank
i.							
ii.							
iii.							

### 5.0 SHAREHOLDERS

Name	Nationality	Shareholding		*Any "close relative" working with EXIM Bank
		Amount	%	
i.				
ii.				
iii.				

\*If a public listed company, please provide a list of ten (10) major shareholders.

### 6.0 MANAGEMENT TEAM\*

Name	I.C. No./Passport	Nationality	Qualification	Position	Profile/Working Experience (kindly use separate sheet for details)	*Any "close relative" working with EXIM Bank
i.						
ii.						
iii.						

\*Please provide detailed resume.

### 7.0 CREDIT FACILITIES WITH OTHER FINANCIAL INSTITUTIONS (including Hire Purchase and Leasing Facilities)\*

Name of Financial Institution and Location	Type of Facility and Approved Limit (RM)	Date of Facility Granted	Outstanding Balance (RM)	Profit Rate	Security
i.					
ii.					
iii.					

\*To attach copies of relevant Letter of Offer.

### 8.0 CORPORATE GUARANTOR (if applicable)

Please Tick (✓) Where Applicable Listed <input type="checkbox"/> Non-Listed <input type="checkbox"/>	Company Registration No.
Company Name	
Correspondence Address	
Registered/Office Address	
Principle Activities	

**Notes:**

\*Close Relative means those family members who may be expected to influence or be influenced by that individual, as well as dependents of the individual. This includes the individual's: (a) Spouse and dependents of the spouse; (b) Child (including step children and adopted children) and spouse of the child; (c) parent; and (d) brother or sister and their spouses.

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### APPLICANT:

Date of Incorporation		Date of Commencement of Business	
Authorized Capital		Paid-Up Capital	
Contact Person			
Telephone No.		Mobile No.	
Fax No.		Email	

#### 9.0 FOREIGN EXCHANGE ADMINISTRATION

##### Notice 2, Part. E – Guarantee, Clause 14 (Sub-paragraph 1-6) Pursuant To Section 214 of FSA 2013 & Section 225 of IFSA 2013\*

		Yes	No	Not Applicable	Remarks
1.	<b>Financial Guarantee/collateral obtained from Non-Resident (Approval from FEA)</b> Approval is required only for the obtaining of financial guarantees/collateral from other non-residents exceeding RM100.00 million equivalent in aggregate.				
2.	<b>Financial Guarantee/collateral issued to Non-Resident (Approval from FEA)</b> Approval is required for financial guarantees/collateral exceeding RM50 million equivalent in aggregate issued by a resident to secure borrowing obtained by a non-resident entity from a non resident entity which is not within its group of entities.				
3.	<b>Registration to FEA</b> Financial Guarantee/collateral exceeding RM50.0 million equivalents in aggregate which do not require approval shall be registered not later than seven (7) business days after issuing or obtaining the financial guarantee/collateral.				

\*For more information on this requirement, please visit [www.bnm.gov.my](http://www.bnm.gov.my). The rules and notices can be downloaded from the Foreign Exchange Administration section of [www.bnm.gov.my](http://www.bnm.gov.my).

#### 10.0 POLITICALLY EXPOSED PERSONS (PEPS) AND/OR HIGH NET WORTH INDIVIDUALS

Please indicate whether beneficial owner, shareholders, directors and/or management in the applicant's company is a politically exposed person and/or a high net worth individual

		Yes	No	Not Applicable	Remarks
1.	<b>Foreign PEPs</b> Refers to individuals who are or who have been entrusted with prominent public functions by a foreign country. For example, Heads of State or Government, senior politicians, senior government, judicial or military officials, senior executives of state owned corporations and important political party officials.				
2.	<b>Domestic PEPs</b> Domestic PEPs refers individuals who are or have been entrusted domestically with prominent public functions. For example, Heads of State or Government, senior politicians, senior government, judiciary or military officials, senior executives of state owned corporations and important political party officials.				
3.	<b>Person entrusted with a prominent function by an international organisation</b> Refers to members of senior management for example, directors, deputy directors and members of the board or equivalent functions.  International organisation refers to entities established by formal political agreements between their member States that have the status of international treaties; their existence is recognised by law in their member countries; and they are not treated as residential institutional units of the countries in which they are located. Examples of international organisations include the following: i) United Nations and its affiliated international organisations; ii) regional international organisations such as the Association of Southeast Asian Nations, the Council of Europe, institutions of the European Union, the Organisation for Security and Co-operation in Europe and the Organization of American States; iii) military international organisations such as the North Atlantic Treaty Organization; and iv) economic organisations such as the World Trade Organization.				
4.	<b>High net worth individual</b> Refers to individuals with net worth of not less than RM10,000,000.00.				

##### Notes:

- The requirements for PEPs are applicable to family members or close associates of all types of PEPs.
- Family members refers to are individuals who are related to a PEP either directly (consanguinity) or through marriage or similar (civil) forms of partnership. A family member will include PEP's direct family members including spouses, children, parents and siblings.
- Close associates are individuals who are closely connected to the PEP, either socially or professionally. Close associates will include a PEP's widely-and publicly-known close business colleagues and/or personal advisors, in particular financial advisors or persons acting in a financial fiduciary capacity.
- The definition of PEPs does not cover middle ranking or more junior individuals.

#### 11.0 STRATEGIC TRADE ACT 2010

We hereby declare that we are aware of and in full compliance with the Strategic Trade Act 2010 and all the regulations and requirements connected thereto.

**APPLICANT:**
**12.0 EXISTING CREDIT FACILITIES OF CORPORATE GUARANTOR WITH EXIM BANK (if applicable)\***

Type of Facility and Approved Limit	Amount Outstanding (RM)	Date Approved	Security
i.			
ii.			
iii.			

\*To attach copies of relevant Letter of Offer.

**13.0 COMPLETED AND ONGOING CONTRACTS\***

Description of Contract (Please indicate, L for Local and O for Overseas)	Contract Amount (RM)	Tenor	Contract Awarder	Year Commenced	Amount Outstanding (RM)
i.					
ii.					
iii.					

\*For the last three (3) years.

**14.0 ORDER BOOK**

Description of Contract	Contract Amount (RM)	Commencement/ Completion	Contract Awarder/ Main Contractor	Stage of Completion
i.				
ii.				
iii.				

**15.0 LIST OF MAJOR SUPPLIERS/SUB-CONTRACTORS**

Name of Supplier/Sub-Contractor	Location	Type of Raw Materials	Amount Purchased Per Year	Credit Terms	Payment Mode (LC/DA/DP)	Length of Business Relationship
i.						
ii.						
iii.						

**APPLICANT:**

**16.0 DETAILS OF SECURED PROJECT/CONTRACT IN RELATION TO THIS APPLICATION**

<b>Contract Name</b>			
<b>Name of Awarder</b>			
<b>Contract Type</b>		<b>Commencement Date</b>	
<b>Contract Value</b>	<b>RM</b>	<b>Completion Date</b>	
<b>Main Contractor (if applicable)</b>		<b>Contract Period</b>	
<b>Retention Sum by the Awarder (if applicable)</b>	<b>RM</b>	<b>Defect Liability Period (if applicable)</b>	
<b>Awarder's Country</b>		<b>Country Where Project/Contract is Undertaken</b>	

**17.0 RAW MATERIAL INFORMATION**

	<b>Major Raw Material Used</b>	<b>Composition % / Total Raw Material Cost</b>	<b>Average Price Two (2) Years Ago</b>	<b>Average Price One (1) Year Ago</b>	<b>Current Average Price</b>
i.					
ii.					
iii.					

**18.0 TO FACILITATE OUR PROCESSING, PLEASE SEND US "CERTIFIED TRUE COPY" OF THE FOLLOWINGS:**

**IMPORTANT: Kindly ensure that all documents in foreign language are to be translated into either Bahasa Malaysia or English language.**

1. Corporate Profile of Applicant and/or sponsor (s) (Business Registration, M&A, Forms 24, 44 and 49);
2. Organisation Chart, Subsidiary and/or Associate Company ;Profile of Directors/Shareholders, Senior Management (together with a copy of their NRIC/Passport);
3. Copies of the last six (6) months statement of Current Account;
4. Details of Applicant's existing customer (including Hire Purchase and Leasing facilities);
5. Business Plan (for newly set-up business) or Expansion Plan (for ongoing business) (*where applicable*);
6. Information on the Project i.e. location, description of the project, GDC, GDV, Project timeline, consultants, contractors, subcontractors, operators, etc.
7. Copy of Concession Agreement Operating Agreement, Joint Venture Agreement and Shareholders Agreement
8. Valuation Report
9. Contact Information (*in details*);
10. Copy of relevant Letter of Award/ Letter of Intent/ Contract Agreement/ Summary of Tender Document/ Purchase Order, etc.;
11. Cash Flow of the Project and detailed/basis of assumptions in both hard and soft copy form;
12. Proforma P&L of the Project in both hard and soft copy form;
13. Projected P&L for the next two (2) years (commencing from the date of last Audited Account/New Financial Year);
14. Project Schedule/ Technical Plan/ Technical Drawing/ Plant Layout;
15. Bill of Quantities, List of Suppliers and Credit Term, Confirmation on Price Locking for Raw Material, etc.;
16. Profile of Contract Awarder;
17. Contract Awarder's latest Audited Account/ supporting documents to substantiate that the Contract Awarder has obtained financing to finance the Contract (*if applicable*);
18. Profile of Key Technical Personnel inclusive of qualifications and experience;
19. Profile of Contractor inclusive of its track record and its last three (3) years Audited Account;
20. Copies of relevant documents pertaining to approvals/permits/license issued by local authorities;



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## APPLICANT:

- 21. Copy of Guarantee Format (*if applicable*);
- 23. Corporate Guarantor Organisation Chart, Subsidiary and/or Associate Company; Profile of Directors /Shareholders, Senior Management together with a copy of their NRIC/Passport (*if applicable*);
- 24. Corporate Guarantor's Audited Financial Statements for the last three (3) years and the latest Management Account (*if applicable*);
- 25. Details of Corporate Guarantor's existing financing (including Hire Purchase and Leasing facilities) (*if applicable*);
- 26. Profile of Personal Guarantors together with a copy of their NRIC and/or Passport and Net Worth Declaration Form (*if applicable*);
- 27. Authorization Letter (Appendix A);
- 28. Other Documents (*if any*):

We hereby declare that all the details given are true to the best of our knowledge and hereby give our consent to EXIM Bank to conduct the necessary credit checking with the relevant agencies.

Authorized Signatory	Company Stamp
Name _____ Designation _____	Date _____

HOW DID YOU GET TO KNOW EXIM BANK?	
Please tick (✓) Where Applicable	
Seminar/Talk/Exhibition <input type="checkbox"/>	Business Associates/Friends <input type="checkbox"/>
Media (TV, Billboard, etc.) <input type="checkbox"/>	
Others ( <i>please specify</i> ):	<input style="width: 100%;" type="text"/>

CONTACT PERSON		
Name	Direct Line	Email
Yeo Kok Wei	(603) 2601 2087	yeo@exim.com.my
Irwan Budi Alias	(603) 2601 2317	irwan@exim.com.my
Irdawati Azhar	(603) 2601 2241	irdawati@exim.com.my

### Other Conditions:

1. **The Applicant/Customer shall not under any circumstances offer, promise or make any gift, payment, financing, reward, inducement, benefit or other advantage to any of the Bank's employees, members of the Boards of Directors, representatives and/or agents in relation to this application/facility/agreement. Such acts are criminal offences under the Malaysian laws and shall entitle the Bank and without prejudice to the Bank's other rights and remedies, to terminate the application/facility/agreement forthwith, and the applicant/c shall be liable for all consequential losses incurred by the Bank as a result of such termination, and shall indemnify and render the Bank harmless from all such costs. The Bank is also entitled to report the same to the relevant authorities including but not limited to the Malaysian Anti-Corruption Commission and/or the Royal Malaysian Police.**
2. **All traveling expenses, charges and any whatsoever out-of-pocket expenses incurred under, in respect of or in connection with the processing of this financing application including but not limited to the cost of inspections and visits of the project(s) to be financed under the Facility by EXIM Bank, its employees, agents, or other consultants at such intervals and in such manner as may be determined by EXIM Bank in its absolute discretion shall be borne by the Customer.**

Please send your application with your supporting documents to :

**Export-Import Bank of Malaysia Berhad**  
 Level 1, EXIM Bank  
 Jalan Sultan Ismail  
 50250 Kuala Lumpur

Tel: (603) 2601 2000 Fax: (603) 2601 2453

Website Address : [www.exim.com.my](http://www.exim.com.my)

(On Company's Letterhead)

(Participating Financial Institutions Address)

Dear Sir/Madam

**REF: ACCOUNT NO.**

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We hereby give our authorization for you to provide information requested by Export-Import Bank of Malaysia Berhad pertaining to our account (s) with your financial institution.

Your cooperation is highly appreciated.

Yours faithfully,

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**(Authorized Signatory (ies))**

Name :

Position:

Date: